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E N E R G Y



S U M M I T

Unlocking the potential of central India  
8th & 9th Jan. 2010,  
Hotel Centre Point,  
Ramdaspath, Nagpur

Knowledge Partner

**KPMG**

Sponsors:



Secretariate :



**VIDARBHA INDUSTRIES ASSOCIATION**

( Vidarbha - The Natural Logistic Region of India )

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# E N E R G Y



# S U M M I T

Unlocking the potential  
of central India

8th & 9th Jan. 2010



“**ENERGY SUMMIT**” is an unprecedented effort in this part of the country to bring centre stage an issue which has seized global attention owing to its criticality. The Energy Summit has been designed to not just deliberate on issues but more importantly to throw up huge opportunities for businesses in this domain. Key players from every facet of the energy domain are participating making it an unique opportunity for those keen on the sector to benefit from it.

The presence of Central and State Ministers, Secretaries of related departments and IPP and CPP, Distribution Companies, BTG, BOP, Technical & Financial Consultants, Power and Carbon Traders at the event will ensure relevant issues of raw materials, utilities, equipment sourcing, waste disposal and newer methods of Energy & Carbon Trading are addressed. In addition, there is an expected targeted audience of around 200 - 250 delegates mostly decision makers from all over central India and western Maharashtra.

The objective of the Energy Summit will be to provide an ideal forum to develop a framework for energy security of the country whilst at the same time enabling individual stakeholders to develop ideas of generating value & wealth from the sector.



## VENUE

**Summit -** Hotel Centre Point, Ramdaspath, Nagpur

**Networking Dinner -** Woods Lawns, CP Club, Civil Lines, Nagpur

**Programme Schedule -** Friday 8th January 2010

**10.00 AM – 11.45 AM :** **Inaugural Session**

|                    |   |
|--------------------|---|
| Inauguration by    | Shri Ashok Chavan*, Hon'ble Chief Minister of Maharashtra   |
| Chief Guest        | Shri Sushil Kumar Shinde, Hon'ble Union Minister for Power  |
| Presided by        | Shri Shriprakash Jaiswal, Hon'ble Union Minister of State for Coal  |
| Guests of Honour   | Shri Ajit Pawar*, Hon'ble Minister for Water Resources<br>(Excluding KVIC), Energy, GOM<br>Shri Vijay Darda, Hon'ble Member of Parliament (Rajya Sabha) |
| Special Guests     | Shri Manoj Jayaswal, Chairman – Abhijeet Group<br>Shri Padmesh Gupta, Chairman – Gupta Group of Companies   |
| Theme Presentation | Shri Raajeev B Batra, Executive Director – KPMG   |
| Address            | Shri Pravin Tapadia, President - Vidarbha Industries Association  |
| Vote of Thanks     | Shri Nilanjan Bhowmick, The Economic Times, Nagpur  |

**11.45 AM – 12.00 PM** **Tea / Coffee**

**Panel Discussion** **Topic I :**  
**Opportunities and Issues in Thermal Power Generation**

**12.00 PM - 01.15 PM**

Sponsored by

**Mecgale Pneumatics  
Pvt Ltd., Nagpur**

This session aims to cover:

- Overview of targets and achieved capacity addition
- Concerns over linkages - fuel/land/water availability
- Environmental risks and resulting opportunities - carbon emissions, ash handling etc
- Lessons from the UMPP model
- Tariffs and costs of Thermal Power Generation

Chairman Shri Dinesh Chandra Garg, CMD –  
Western Coalfields Limited, Nagpur

Expert Panelists: Sr. Representative from Tata Power\*  
Shri Subrat Ratho, Energy Secretary, Govt of Maharashtra,\* Mumbai  
Shri Vivek Ramachandra, Vice President  
(Head of Power Generation) - ABB Group, Faridabad

**01-15 PM 02-15 PM**

**Networking Lunch, Sponsored by Mecgale Pneumatics Pvt. Ltd.**



**Programme Schedule -**

**Friday 8th January 2010**

**Panel Discussion**

**Topic II :**

**02.15 PM – 03.30 PM**

**Managing Large Projects: Challenges and their Resolution**

This session aims to cover:

- Project integration issues with multiple stakeholders
- Project Risk Management
- Policies, procedures and controls - PM framework
- Program and Project Management - focus on contractor schedules and interface engineering ( BTG, BOP, Civil etc.)
- Building capacity - a broader initiative

Chairman

Shri Puneet Narang Manager - KPMG, Mumbai

Expert Panelists:

Shri Kaushik Trivedi, Vice President - Reliance Power, Mumbai  
 Shri Manoj Jayaswal, Chairman, Abhijeet Group, Nagpur  
 Shri N Bhupesh Chowdary, Project Director - L&T Limited, Vadodara

**03-30 PM - 03-45 PM**

**Tea Break**

**Panel Discussion**

**Topic III :**

**03.45 PM – 05.00 PM**

**Quality Power for Consumers**

This session aims to cover:

- Privatization of Distribution - assessing the franchisee / second licensee model
- Open Access and other Regulatory Developments to enable choice and commitment on service quality levels
- Reliability and quality of available power - associated costs
- Demand Side Management potential
- Captive Power Plants

Chairman

Shri Pramod Deo, Chairman –  
 Central Electricity Regulatory Commission, New Delhi

Expert Panelists:

Shri V P Raja, Chairman – MERC, Mumbai  
 Shri Ajoy Mehta\* MD - MAHA Discom, Mumbai  
 Shri Siddharth Mehta, Torrent Power Limited, Mumbai  
 Shri R B Goenka, Chairman - VIA Energy Cell, Nagpur

**08.00 PM onwards**

**Networking Cocktail & Dinner - Opportunity to interact with decision & policy makers, buyers & sellers, in a congenial atmosphere at Woods Lawns, C.P. Club, Civil Lines**



**Programme Schedule - Saturday 9th January 2010**

|  |   |
|--|---|
| <b>8.30 AM – 9.15 AM</b>   | <b>Breakfast at Summit Venue</b>  |
| <b>Panel Discussion</b>  | <b>Topic IV :<br/>Opportunities and Issues in Transmission</b>  |
| <b>09.30 AM – 11.00 AM</b>   | <p>This session aims to cover:</p> <ul style="list-style-type: none"> <li>• T&amp;D Investment to Generation Ratio - a huge opportunity</li> <li>• Inadequate coverage of transmission infrastructure</li> <li>• Issues and their mitigation (including T&amp;D losses)</li> <li>• The PPP model - increased role for the private sector</li> </ul> <p>Chairman: Shri Ramesh Chandak, MD. - KEC International Ltd, Mumbai</p> <p>Expert Panelists: Shri Santosh Kamath, Director, KPMG, Mumbai<br/>         Shri Arvind Singh* MD. - MAHA Transco, Mumbai<br/>         Shri B S Pandey, Executive Director, PGCIL, Gurgaon<br/>         Shri Kailash K Agarwal, Vice President (Head of Power Transmission) - ABB Group, Vadodara</p> |
| <b>11.00 AM – 11.20 AM</b>   | <b>Tea / Coffee</b>   |
| <b>Panel Discussion</b>  | <b>Topic V :<br/>Opportunities in Equipment Manufacturing and Ancillary Industries</b>  |
| <b>11.20 AM – 01.00 PM</b>   | <p>This session aims to cover:</p> <ul style="list-style-type: none"> <li>• Existing players, overload on capacities</li> <li>• Opportunities offered to Equipment Suppliers</li> <li>• Opportunities offered to Ancillary Industries</li> <li>• Imports - overcoming quality and pricing issues</li> <li>• Role that local SME units could play</li> </ul> <p>Chairman: The Resident Editor, The Economic Times, New Delhi</p> <p>Expert Panelists: Shri V P Sinha, Jt MD., Gupta Group, Nagpur<br/>         Shri Hitendra Pooniwala, Project Director - L&amp;T Limited, Vadodara<br/>         Shri Parit K Sarkar, Director, Mecgale Pneumatics Pvt. Ltd., Nagpur</p>  |
| <b>01.00 PM – 02.00 PM</b>   | <b>Networking Lunch sponsored by Suzlon Energy Ltd., Pune</b>   |
| <b>Panel Discussion</b>  | <b>Topic VI :<br/>Issues around Project Financing (Thermal and Renewable)</b>   |
| <p><b>2.00 PM – 3.00 PM</b><br/>         Sponsored by<br/> <b>Suzlon Energy Ltd., Pune</b></p> | <p>This session aims to cover:</p> <ul style="list-style-type: none"> <li>• Obtaining Project Financing - Developers' Perspective</li> <li>• Project Financing- Lenders' Perspective</li> <li>• Risks related to financial closure</li> <li>• Integrated financial planning - design, procurement, supply and execution</li> </ul>  |



## Programme Schedule -

**Saturday 9th January 2010**

Chairman Shri Chintan Shah, Vice President,  
Suzlon Energy Ltd., Pune

Expert Panelists: Shri Daruis Pandole, Partner - New Silk Route -  
Private Equity Player, Mumbai  
Shri Sanjay D Palve, MD.,- Corporate Finance –Yes Bank Ltd., Mumbai  
Sr. Representative from SBI Capital Market Ltd. Mumbai

**3.00 PM – 03.45 PM** Tea / Coffee

**Concluding Session**

**Valedictory**

**3.45 PM – 05.00 PM** Chief Guest Dr. Raman Singh\*, Hon'ble Chief Minister of Chhattisgarh  
Presided by Shri Rajendra Darda, Hon'ble Minister for Industries,  
Govt. of Maharashtra, Mumbai  
Guest of Honour Shri I C P Keshari\*, Jt. Secretary, Ministry of Power,  
Govt. of India, New Delhi  
Special Guests Shri Abhay Lodha, Chairman Topworth Group, Mumbai  
Shri Chintan Shah, Vice President Suzlon Energy Ltd, Pune  
Shri Tapas Sarkar, MD., Mecgale Pneumatics Pvt.Ltd, Nagpur  
Concluding  
Remarks Shri Manish Agarwal, Executive Director – KPMG, Mumbai  
Shri Pravin Tapadia, President - Vidarbha Industries Association, Nagpur  
Vote of Thanks Shri Nilanjan Bhowmick, The Economic Times, Nagpur

**\*Subject to confirmation**

For further details of the summit call : K.S. Balakrishanan - 09373289466, Sarabjit Ahluwalia - 09822221418  
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Secretariats :

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